

# PROLOGIS ESSENTIALS MARKETPLACE

FOR QUICK WAREHOUSE SETUP  
AND SMOOTH OPERATIONS

SEPTEMBER 2020



## Prologis Essentials Marketplace

When it comes to getting your warehouse up and running, we've got you covered. Prologis Essentials Marketplace conveniently brings you all the set-up and operational equipment needed for a cost effective, quick and carefree start.

Already a customer? That's great. Prologis Essentials Marketplace is your source for replacements, upgrades or temporary solutions as well - making life easier and giving you back valuable time.

### YOUR PROLOGIS ESSENTIALS MARKETPLACE

An evolving supply line of essential products to help with your warehouse operations.

**LED lighting** easy to install, low maintenance fixtures for brighter, safer workspaces.

**Forklifts** your partner to equip, expand or upgrade your fleet quickly.

**Prologis SolarSmart** discover the benefits of generating environmentally friendly solar energy.

**Racking** flexible solutions to help you structure or restructure an efficient facility layout.

\*Prologis Essentials Marketplace selection is available in select countries only. Please see specific offering page for more information.



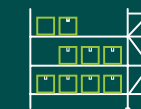
## PROLOGIS SOLARSMART

Harness green energy and benefit from onsite power while reducing your carbon footprint.



## LED LIGHTING

Efficient and reliable - upgrade to 'smart' lighting with movement and daylight controls at an incredibly low price.



## RACKING

The right racking system to suit your needs – a fast and easy service that makes arranging racking simple.



## FORKLIFTS

An easy and cost-effective solution for preconfigured forklifts, reach- and pallet trucks, from our world-class partners.



# PROLOGIS SOLARSMART

Making Solar Simple

## INTRODUCTION

More and more of our customers are operating longer hours with growing concerns for the impact on energy consumption and the environment. Generating solar power through your building is not only a source of clean energy, it contributes to environmentally friendly operations as well.

## OPPORTUNITY

As a Prologis customer, we can offer you a sustainable and environmentally responsible way to benefit from onsite power, whilst reducing your carbon footprint.



## SUSTAIN

Good for the planet and your business – experience all the benefits of sustainable, low-carbon energy by combining your onsite renewable energy with standard grid power.



## SAVE

Only pay for the energy you use – save on CO2 emissions by generating onsite solar energy with no extra costs or commitments beyond your lease term.



## SWITCH

Our experienced team is there for you – we make sure that switching to a more green and sustainable energy solution is easy, taking care of building and maintaining the system, minimising disruption and with no upfront costs.







# LED LIGHTING

Upgrade the easy way

## INTRODUCTION

Today, more and more of our customers operate longer hours making warehouse safety and wellbeing an important consideration. Better lighting increases productivity, however energy consumption and associated maintenance can carry steep operational costs.

## OPPORTUNITY

As a Prologis customer, upgrading to 'smart' LED warehouse lighting, with movement and daylight controls is easy and cost effective. We manage the project from start to finish for just €1 per square metre per annum, for a maximum of 5 years or until the end of your lease agreement.

THIS SERVICE IS OFFERED IN UK, FRANCE, ITALY, SPAIN, BENELUX, GERMANY, SWEDEN, POLAND, CZECH REPUBLIC, SLOVAKIA, HUNGARY.



## REPLACE

We'll replace all of your high-level warehouse lighting with 'smart' LED lighting, including movement and daylight controls.



## REDUCE

LED lighting is 3 times more efficient than fluorescent lighting and reduces energy costs by 60-80% on average.

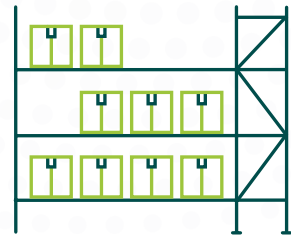


## RELAX

Our experienced team will take care of everything, minimising any disruption to your operation with NO UPFRONT COSTS.







# RACKING

Making Racking Simple

## INTRODUCTION

We know how important it is for your business to be operationally up and running as quickly and efficiently as possible. Arranging racking can be a time consuming and often expensive item.

## OPPORTUNITY

As a Prologis customer, we can offer you complete innovative Racking Solutions; a fast and easy service which makes arranging racking simple. Whether you're moving in, reconfiguring, or expanding, we can help you find the right racking system to suit your needs.



## SPEED

Since we already know your building's layout and clear height, we can get things moving quickly and begin work right away. We can help optimise your space, so that your warehouse can be operationally ready without any delay.



## SERVICE

Our global scale enables us to select the best partners, secure competitive market rates and provide innovative, tested solutions, so you can benefit from top quality racking options.



## SOLUTIONS

Whether its standard racking, mezzanines or automated systems, no matter what your needs – Racking Solutions will manage the whole process for you. Flexibility is a given at any lease stage and should your needs change, we are here to help. All of our world-class partners have been specifically selected to ensure the level of service and quality you expect from us.





# FORKLIFTS

Making Forklifts Easy

## INTRODUCTION

We know how important it is to have operations running smoothly and efficiently and forklifts are an essential part of keeping products and goods in any warehouse flowing. Sourcing forklifts, or arranging maintenance can often be time consuming and costly, taking your focus away from what you do best.

## OPPORTUNITY

As a Prologis customer, we can offer you complete Forklift Solutions; a simple and cost-effective procurement solution that offers a selection of preconfigured forklifts, reach and pallet trucks, competitively priced, from our experienced partners.

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## CERTIFIED

Our global scale enables us to select and partner with the best vendors, secure competitive market rates and offer tested solutions so you can benefit from a selection of top quality forklifts.



## CONVENIENT

With a range of preconfigured forklifts available, you can simply select what you need, order and have it delivered to your warehouse door. Need something specific? No problem, we are happy to design custom solutions that meet your unique needs.



## CAREFREE

We believe that looking after your equipment should be as simple as possible, so that you can focus on what you do best. If you experience any forklift mechanical issue, break down or have service needs, simply call our partner and they'll fix it. They'll even provide a replacement forklift if it can't be fixed on site, keeping your business going.





YOUR PROLOGIS ESSENTIALS MARKETPLACE TEAM IS HERE FOR YOU  
EVERY STEP OF THE WAY, TO HELP MAKE LIFE EASIER. PLEASE CONTACT  
YOUR PROLOGIS CONTACT PERSON.

**[PROLOGIS.FR/PROLOGIS-ESSENTIALS](https://www.prologis.fr/prologis-essentials)**